C_TB120_2504

SAP Business One Certification Questions & Answers

C_TB120_2504

SAP Certified Associate - SAP Business One

80 Questions Exam – 65% Cut Score – Duration of 180 minutes

C_TB120_2504 Practice Test

ERPPrep.com's C_TB120_2504 PDF is a comprehensive compilation of questions and answers that have been developed by our team of SAP Business One experts and experienced professionals. To prepare for the actual exam, all you need is to study the content of this exam questions. You can identify the weak area with our premium C_TB120_2504 practice exams and help you to provide more focus on each syllabus topic covered. This method will help you to boost your confidence to pass the SAP Business One certification with a better score.

C_TB120_2504 Questions and Answers Set

Question: 1

A company purchases a group of items for resale that are subject to sudden price increases from a vendor.

The company wants to update prices in two sales price lists for only that item group when the purchase prices change. The other items on those price lists should NOT change.

What are the best options for setting this up?

There are 2 correct answers to this question.

a) Run the Prices Update Wizard to update item prices by a percentage and choose the item group in the two price lists.

b) Use the Update Parent Prices Globally to choose the two price lists and item group to make the changes.

c) Set only those items in the two price lists to be based on the Purchase Price List with a factor. Updates will be automatic when the base price list changes.

d) Use Special Prices for Business Partners to create two special price lists for the vendor and base that price list on the Purchase Price List with a factor. Updates will be automatic when the base price list changes.

Answer: a, c

Question: 2

While browsing through sales orders, a user sees gaps in the document records. What might have caused this? There are 2 correct answers to this question.

a) Header and row owner is selected for data ownership and the user only has a relationship with the header owner.

b) The user does not have data ownership permission to the documents.

c) Header owner is selected for data ownership and the user only has a relationship with the row owner.

d) The documents were flagged in data ownership as No Restriction.

Answer: b, c

Question: 3

You want all components of a Bill of Materials (BOM) to be consumed at the time that production starts. Which issue method would you set for the components and what document would you create when production starts? Please choose the correct answer.

a) Manual issue method and an Issue for Production document

b) Manual issue method and a Goods Issue document

c) Backflush issue method and an Issue for Production document

d) Backflush issue method and a Goods Issue document

Answer: a

Question: 4

One of Tiny Toys' vendors has branches all around the world. Therefore, the vendor issues invoices in various foreign currencies.

Tiny Toys has defined the vendor's master data currency as 'All Currencies'. This enables Tiny Toys to enter invoices for this vendor in any currency. How is the 'Account Balance' stored? Please choose the correct answer.

a) In local currency, system currency and specified foreign currency.

b) In the local currency and system currency.

c) In local currency and specified foreign currency.

d) In every foreign currency that is used in the invoices.

Answer: b

Question: 5

A user runs the payment wizard. Unexpectedly, not all of the open A/P invoices to pay are presented in the recommendation step, What can be the reasons for that?

There are 2 correct answers to this question.

a) The user did not choose the appropriate payment method in the Payment Wizard selection criteria.

b) The user entered a number of tolerance days in the wizard parameters.

c) The A/P invoice is not in the date range that the user selected.

d) The vendor's payment terms are cash basic.

Answer: a, c

Question: 6

How would you enter the name and contact information for a sales prospect into a SAP Business One company database?

Please choose the correct answer.

a) Add a draft quotation

b) Use a relationship map

c) Create a lead

d) Set up configuration data

Answer: c

Question: 7

You contact a vendor about a recent shipment with a defective item. The vendor gives you a return material authorization number and asks you to send the item back to them.

What is the best document to use to begin the process of returning the items? Please choose the correct answer.

a) Goods Issue

b) Goods Return Request

c) Return

d) Inventory Transfer

Answer: b

Question: 8

What can be copied from one user to another?

There are 2 correct answers to this question.

a) Form settings

b) Data ownership authorizations

c) General authorizations

d) Report categories

Answer: a, c

Question: 9

Which report shows the earnings of the business for a selected period?

Please choose the correct answer.

a) Profit and Loss

b) Trial Balance

c) Balance Sheet

d) Cash Flow

Answer: a

Question: 10

What is the most important factor when determining the priority of a support incident?

Please choose the correct answer.

a) The importance of the customer.

b) The version and patch level that was tested.

c) The business impact on the customer.

d) The SAP Business One (SBO) incident component.

Answer: c

Full Online Practice of C_TB120_2504 Certification

ERPPREP.COM presents authentic, genuine and valid practice exams for SAP Business One Certification, which is similar to actual exam. We promise 100% success in very first attempt. We recommend going ahead with our online practice exams to perform outstandingly in the actual exam. We suggest to identify your weak area from our premium practice exams and give more focus by doing practice with SAP system. You can continue this cycle till you achieve 100% with our practice exams. Our technique helps you to score better in the final C_TB120_2504 exam.

Start Online practice of C_TB120_2504 Exam by visiting URL

https://www.erpprep.com/others/c-tb120-2504-sap-business-one