



C_TSCM62_67

SAP SD Certification Questions & Answers



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C_TSCM62_67

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

80 Questions Exam – 68% Cut Score – Duration of 180 minutes

C_TSCM62_67 Practice Test

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C_TSCM62_67 Questions and Answers Set

Question 1.

Which elements are part of item category determination?

Note: There are 3 correct answers to this question.

- a) SD document category
- b) Sales document type
- c) Item category group
- d) Higher level item category
- e) Material group

Answer: b, c, d

Question 2.

As a result of a backward scheduling, the requested quantity of a sales order item is confirmed into one schedule line. Which date is sent to material requirement planning (MRP)?

Please choose the correct answer

- a) Goods issue date
- b) Loading date
- c) Material availability date
- d) Requested delivery date

Answer: c

Question 3.

What elements are used to determine a picking location with the "MALA Rule"?

Note: There are 3 correct answers to this question.

- a) Plant
- b) Shipping point
- c) Shipping conditions
- d) Warehouse number
- e) Storage conditions

Answer: a, b, e

Question 4.

Which reference documents can be used to create a billing document?

Note: There are 2 correct answers to this question.

- a) Delivery document
- b) Shipment document
- c) Credit memo request
- d) Transfer order

Answer: a, c

Question 5.

Which settings can be enabled on the header level of sales document copy control?

Please choose the correct answer

- a) Copy quantity
- b) Pricing type
- c) Update document flow
- d) Copy item number

Answer: d

Question 6.

If you change the customer master data, what is updated automatically in the existing sales orders for that customer?

Please choose the correct answer.

- a) Payment terms
- b) Shipping conditions
- c) Address
- d) Incoterms

Answer: c

Question 7.

What must you consider concerning the setup of partner functions and partner types?

Please choose the correct answer

- a) Partner functions can be copied from the sales document header To the customer master record.
- b) Partner types are created in Customizing for partner Determination.
- c) Partner functions can be changed on the item and schedule line Level of a sales document.
- d) Partner types are assigned to partner functions in Customizing For partner determination.

Answer: d

Question 8.

Where are the calculation type and scale basis type maintained?

Please choose the correct answer.

- a) Condition type
- b) Access sequence
- c) Condition record
- d) Pricing procedure

Answer: a

Question 9.

Where do you control the billing relevance?

Please choose the correct answer.

- a) Sales document item category
- b) Billing document item category

- c) Sales document type
- d) Billing document type

Answer: a

Question 10.

Which assignment is correct for the sales organization?

Please choose the correct answer.

- a) A distribution channel can be assigned to only one sales Organization.
- b) A sales office can be assigned to only one sales organization.
- c) A sales organization can be assigned to only one company code.
- d) A division can be assigned to only one sales organization.

Answer: c

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